

PRINTING, PAPER AND ENVELOPE PURCHASING GUIDE FOR MSU DEPARTMENTS

1. With the closing of the University print shop and office supply store, MSU will be outsourcing more printing services. Any printer desiring to do business with MSU must agree to comply with the guidelines provided herein. MSU's Office of Procurement and Contracts will post these guidelines and a list of printers that agree to these guidelines, on the MSU website. Any printer shall agree to adhere to the Visual Identity Standards of MSU. These standards will be provided to Licensee upon request or can be found at the following link:
<http://www.msstate.edu/web/visualid/>
2. Printers who have not had their name added to the list on the MSU website will be allowed to compete for business but must complete and submit this agreement prior to doing any business with MSU.
3. Use of MSU logos, marks, name, etc. – Printers may use the MSU logos, marks, name, etc. when printing letterhead and business cards for use by MSU offices only and may not be used for resale. Any other use of the MSU logos, marks, name, etc. may only be done by printers licensed thru LRG, Inc. in accordance with that license. Any unauthorized use will be cause for removal of the firm's name from the list of potential printers as well as discontinuance of further business with that printer.

Envelopes – If purchasing less than \$25, departments may purchase from any source selling an acceptable product at a reasonable price. All purchases of plain or printed envelopes in excess of \$25 should be made from the state contract.

<http://www.dfa.state.ms.us/Purchasing/StateContracts/Competitive.html>

Paper - If purchasing less than \$25, departments may purchase from any source selling an acceptable product at a reasonable price. All purchases of office paper in excess of \$25 should be made from the state contract.

<http://www.dfa.state.ms.us/Purchasing/StateContracts/Competitive.html>

Printing – Printed envelopes see envelopes above.

All other printed items – State purchasing laws and university guidelines should be considered when purchasing printed items. All printed items must comply with the Visual ID standards shown at <http://www.msstate.edu/web/visualid/>

State purchasing laws stipulate the following:

\$0 to \$5000 – Competition is not legally required. P&C urges departments to contact at least two potential providers to get prices. It's hard to know if you are getting a good deal if you have nothing to compare it to.

Over \$5,000 to \$50,000 – A minimum of two written quotes is required. The quotes should be detailed enough to ensure both providers are bidding on the same requirements. The quotes

should be signed or, if sent by e-mail, the e-mail must clearly indicate the name and contact information of the individual submitting the quote.

Over \$50,000 – The department should develop specifications and submit with a requisition to their Purchasing Agent. They should include a list of potential bidders. P&C will review the specifications and work with the department to finalize the document. P&C will then advertise the bid and solicit bids.

Procurement Card – The p-card can and should be used when purchasing paper and/or envelopes under \$5,000. If a printing company is incorporated (Inc.) the p-card can be used to purchase printed items. If a printing company is not incorporated the p-card cannot be used and the department should use a requisition and purchase order.

A list of the vendors that have agreed to our standards is shown below. Other printers may be used but must sign the agreement prior to doing any work for MSU.

The following printers have completed and submitted the appropriate agreement. Please check back often as we anticipate additional printers being added.

A-1 Printing Service, Inc. Frazer Windless, fwindless@alprintsv.com

Allegra Print and Imaging, Lisa Ruehler, lisa@allegralittlerock.com

Alliance Business Services, Nick Strickland, nickj@absms.net

Allmond Printing Company, Inc., John Allmond, john@allmondprinting.com

Blufish Design Studio, Melissa Dixon, melissa@blufishdesign.com

Birmingham Printing and Publishing, Inc. Georgia Luann Carter, lcarter@bhamprinting.com

Commercial Printing Company, Mike Leathers, mleathers@commercialprinting.com

The Copy Cow, Derek Wills, thecopycow@gmail.com

Creasey Printing Services, Kelli Lynch, info@creaseyprinting.com

Cushing-Malloy, Inc., Thomas F. Weber, tfweber@cushing-malloy.com

Dement Printing Company, Scott Dement, sdementdpc@comcast.net

Digital Marketing Services, David Rula, drula@dmscolor.com

Digital Rio, Inc. Glenn Robb, glennr@digitalrio.com

Epic Solutions LLC, Tyler Whitney, tyler.whitney@epicsolutions.com

Global Litho, LLC, Robert H. Hardin, Jr., rhardin@globallitho.com

Graphic Printers, Inc., Ed Pierce, ed@graphicprintersinc.com

Harvey Dallas Printing & Graphics, Inc., Bryan Dallas, bryan@harveydallasprinting.com

Hederman Brothers, LLC, Mike Cochran or Doug Hederman, mcochran@hederman.com or dhederman@hederman.com

Idexx, Inc., Elizabeth deLoach, edeloach@crowsonstone.com

Interstate Printing, Tracey Smith, tracey@interstateprinting.net

IMAGES, Eric Benning, littlerock@imagesprinting.net

Joseph L. Brown Printing Company, Ltd., Benjiman D. Brown, benji@brownsprinting.com

The Lane Press, Inc., Betsy Robertson, robertson@lanepress.com

The Mailbox, Inc. Malcolm Martin, themailboxinc39759@gmail.com

Mid-South Fine Printers, Skip Miles, fineprintskip@bellsouth.net

Master Group, Minnie Kimberling, Minnie.kimberling@mymastergroup.com

MS Prison Industries Corporation, Ed Stephens, printsh@netdoor.com

National Forms and Systems Group, Inc., Todd Ross, tross@a-nationalsolution.com

Nick Clark Printing and Office Partners, opproduction@comcast.net

Noyes Rubber Stamp and Printing dba Greenville Printing Center, Tom Noyes, printingt@bellouth.net

Office Depot, Don Kilbourne, don.kilbourne@officedepot.com

Paulsen Printing Company, Clayton Reed, clayton@paulsenprinting.com

Pinnacle Printing & Copying, Leslie Owen, ljdumas@gmail.com

PIP Printing and Marketing Services, Beverly Pilcher, mail@pipridgeland.com

PPI, Perry Whitaker, perry@ppims.com

Precision Graphics, Inc. Wade Grant, wadegrant@precisiongraphicsinc.net

ProForma Media Group, David Rickman, david.rickman@proforma.com

ProGraphics, Inc., Jeff Brown, jbrown@prographicsms.com

Quality Printing, Lee Campbell, lee@qualityprinting.com

RR Donnelley, William Burnham, William.burnham@rrd.com

R J Young Company:

Hugh Harris, hugh.harris@rjyoung.com

Tim Potter, tim.potter@rjyoung.com

Tina Peterman, tina.peterman@rjyoung.com

Shelby Printing, LLC, Alice Sharpe, alice@shelbyprinting.com

Small Pond Graphics, Haley Montgomery, haley@smallpondgraphics.com

Tampa Envelope, Violet Wolert, vwolert@tampaenvelope.com

Thrivers Impressions, Cheri Thrivers, thrivers4@comcast.net

Twin City Printing & Litho Inc. dba TC Print Solutions, Brad Lorince, bradlorince@tcprint.com

University Screenprint, Holley Gardner, holley@universityscreenprint.com

Watermark Printers, LLC, Brad or Jimmy Covin, watermarkprinter@bellsouth.net

Weatherall Printing Company, Wade Kellett, wade@weatherallprinting.com

X Max, LLC, Kinnie Ford, kdf3@comcast.net