

## PRINTING, PAPER AND ENVELOPE PURCHASING GUIDE FOR MSU DEPARTMENTS

1. With the closing of the University print shop and office supply store, MSU will be outsourcing more printing services. Any printer desiring to do business with MSU must agree to comply with the guidelines provided herein. MSU's Office of Procurement and Contracts will post these guidelines and a list of printers that agree to these guidelines, on the MSU website. Any printer shall agree to adhere to the Visual Identity Standards of MSU. These standards will be provided to Licensee upon request or can be found at the following link:  
<http://www.msstate.edu/web/visualid/>
2. Printers who have not had their name added to the list on the MSU website will be allowed to compete for business but must complete and submit this agreement prior to doing any business with MSU.
3. Use of MSU logos, marks, name, etc. – Printers may use the MSU logos, marks, name, etc. when printing letterhead and business cards for use by MSU offices only and may not be used for resale. Any other use of the MSU logos, marks, name, etc. may only be done by printers licensed thru LRG, Inc. in accordance with that license. Any unauthorized use will be cause for removal of the firm's name from the list of potential printers as well as discontinuance of further business with that printer.

Envelopes – If purchasing less than \$25, departments may purchase from any source selling an acceptable product at a reasonable price. All purchases of plain or printed envelopes in excess of \$25 should be made from the state contract.

<http://www.dfa.state.ms.us/Purchasing/StateContracts/Competitive.html>

Paper - If purchasing less than \$25, departments may purchase from any source selling an acceptable product at a reasonable price. All purchases of office paper in excess of \$25 should be made from the state contract.

<http://www.dfa.state.ms.us/Purchasing/StateContracts/Competitive.html>

Printing – Printed envelopes see envelopes above.

All other printed items – State purchasing laws and university guidelines should be considered when purchasing printed items. All printed items must comply with the Visual ID standards shown at <http://www.msstate.edu/web/visualid/>

State purchasing laws stipulate the following:

\$0 to \$5000 – Competition is not legally required. P&C urges departments to contact at least two potential providers to get prices. It's hard to know if you are getting a good deal if you have nothing to compare it to.

Over \$5,000 to \$50,000 – A minimum of two written quotes is required. The quotes should be detailed enough to ensure both providers are bidding on the same requirements. The quotes

should be signed or, if sent by e-mail, the e-mail must clearly indicate the name and contact information of the individual submitting the quote.

Over \$50,000 – The department should develop specifications and submit with a requisition to their Purchasing Agent. They should include a list of potential bidders. P&C will review the specifications and work with the department to finalize the document. P&C will then advertise the bid and solicit bids.

Procurement Card – The p-card can and should be used when purchasing paper and/or envelopes under \$5,000. If a printing company is incorporated (Inc.) the p-card can be used to purchase printed items. If a printing company is not incorporated the p-card cannot be used and the department should use a requisition and purchase order.

A list of the vendors that have agreed to our standards is shown below. Other printers may be used but must sign the agreement prior to doing any work for MSU.

**The following printers have completed and submitted the appropriate agreement. Please check back often as we anticipate additional printers being added.**

A-1 Printing Service, Inc. Frazer Windless, [fwindless@a1printsv.com](mailto:fwindless@a1printsv.com)

Allegra Print and Imaging, Lisa Ruehler, [lisa@allegralittlerock.com](mailto:lisa@allegralittlerock.com)

Alliance Business Services, Nick Strickland, [nickj@absms.net](mailto:nickj@absms.net)

Allmond Printing Company, Inc., John Allmond, [john@allmondprinting.com](mailto:john@allmondprinting.com)

Blufish Design Studio, Emily Griffin, [emily.griffin@blufish.com](mailto:emily.griffin@blufish.com)

Birmingham Printing and Publishing, Inc. Georgia Luann Carter, [lcarter@bhamprinting.com](mailto:lcarter@bhamprinting.com)

Commercial Printing Company,

The Copy Cow, Derek Wills, [thecopycow@gmail.com](mailto:thecopycow@gmail.com)

Creasey Printing Services, Kelli Lynch, [info@creaseyprinting.com](mailto:info@creaseyprinting.com)

Cushing-Malloy, Inc., Thomas F. Weber, [tfweber@cushing-malloy.com](mailto:tfweber@cushing-malloy.com)

Dement Printing Company, Scott Dement, [sdementdpc@comcast.net](mailto:sdementdpc@comcast.net)

Digital Marketing Services, David Rula, [drula@dmscolor.com](mailto:drula@dmscolor.com)

Digital Rio, Inc. Glenn Robb, [glennr@digitalrio.com](mailto:glennr@digitalrio.com)

Epic Solutions LLC, Tyler Whitney, [tyler.whitney@epicsolutions.com](mailto:tyler.whitney@epicsolutions.com)

Global Litho, LLC, Robert H. Hardin, Jr., [rhardin@globallitho.com](mailto:rhardin@globallitho.com)

Graphic Printers, Inc., Ed Pierce, [ed@graphicprintersinc.com](mailto:ed@graphicprintersinc.com)

Harvey Dallas Printing & Graphics, Inc., Bryan Dallas, [bryan@harveydallasprinting.com](mailto:bryan@harveydallasprinting.com)

Hederman Brothers, LLC, Mike Cochran or Doug Hederman, [mcochran@hederman.com](mailto:mcochran@hederman.com) or [dhederman@hederman.com](mailto:dhederman@hederman.com)

Idexx, Inc., Elizabeth deLoach, [edeloach@crowsonstone.com](mailto:edeloach@crowsonstone.com)

Interstate Printing, Tracey Smith, [tracey@interstateprinting.net](mailto:tracey@interstateprinting.net)

IMAGES, Eric Benning, [littlerock@imagesprinting.net](mailto:littlerock@imagesprinting.net)

Jackson Data Products, Elizabeth Ryan, [elizabeth@jacksondata.com](mailto:elizabeth@jacksondata.com)

Joseph L. Brown Printing Company, Ltd., Benjiman D. Brown, [benji@brownsprinting.com](mailto:benji@brownsprinting.com)

Lawrence Printing Company, Inc. Alan Ellis, [aellis@laprico.com](mailto:aellis@laprico.com)

The Lane Press, Inc., Betsy Robertson, [robertson@lanepress.com](mailto:robertson@lanepress.com)

The Mailbox, Inc. Malcolm Martin, [themailboxinc39759@gmail.com](mailto:themailboxinc39759@gmail.com)

Mid-South Fine Printers, Skip Miles, [fineprintskip@bellsouth.net](mailto:fineprintskip@bellsouth.net)

Master Group, Minnie Kimberling, [Minnie.kimberling@mymastergroup.com](mailto:Minnie.kimberling@mymastergroup.com)

MS Prison Industries Corporation, Ed Stephens, [printsh@netdoor.com](mailto:printsh@netdoor.com)

National Forms and Systems Group, Inc., Todd Ross, [tross@a-nationalsolution.com](mailto:tross@a-nationalsolution.com)

Nick Clark Printing and Office Partners, [opproduction@comcast.net](mailto:opproduction@comcast.net)

Noyes Rubber Stamp and Printing dba Greenville Printing Center, Tom Noyes, [printingt@bellouth.net](mailto:printingt@bellouth.net)

Office Depot, Don Kilbourne, [don.kilbourne@officedepot.com](mailto:don.kilbourne@officedepot.com)

Paulsen Printing Company, Clayton Reed, [clayton@paulsenprinting.com](mailto:clayton@paulsenprinting.com)

Pinnacle Printing & Copying, Leslie Owen, [ljdumas@gmail.com](mailto:ljdumas@gmail.com)

PIP Printing and Marketing Services, Beverly Pilcher, [mail@pipridgeland.com](mailto:mail@pipridgeland.com)

PPI, Perry Whitaker, [perry@ppims.com](mailto:perry@ppims.com)

Precision Graphics, Inc. Mike Leathers, [mleathers@precisiongraphicsinc.net](mailto:mleathers@precisiongraphicsinc.net)

ProForma Media Group, David Rickman, [david.rickman@proforma.com](mailto:david.rickman@proforma.com)

ProGraphics, Inc., Jeff Brown, [jbrown@prographicsms.com](mailto:jbrown@prographicsms.com)

Progress Printing Plus, Cheryl Roach, [ciroach@progressprintplus.com](mailto:ciroach@progressprintplus.com)

Quality Printing, Lee Campbell, [lee@qualityprinting.com](mailto:lee@qualityprinting.com)

RR Donnelley, William Burnham, [William.burnham@rrd.com](mailto:William.burnham@rrd.com)

R J Young Company:

Hugh Harris, [hugh.harris@rjyoung.com](mailto:hugh.harris@rjyoung.com)

Tim Potter, [tim.potter@rjyoung.com](mailto:tim.potter@rjyoung.com)

Tina Peterman, [tina.peterman@rjyoung.com](mailto:tina.peterman@rjyoung.com)

Shelby Printing, LLC, Alice Sharpe, [alice@shelbyprinting.com](mailto:alice@shelbyprinting.com)

Small Pond Graphics, Haley Montgomery, [haley@smallpondgraphics.com](mailto:haley@smallpondgraphics.com)

Tampa Envelope, Violet Wolert, [vwolert@tampaenvelope.com](mailto:vwolert@tampaenvelope.com)

Thrifer Impressions, Cheri Thrifer, [thrifer4@comcast.net](mailto:thrifer4@comcast.net)

Twin City Printing & Litho Inc. dba TC Print Solutions, Brad Lorince, [bradlorince@tcprint.com](mailto:bradlorince@tcprint.com)

University Screenprint, Holley Gardner, [holley@universityscreenprint.com](mailto:holley@universityscreenprint.com)

Watermark Printers, LLC, Brad or Jimmy Covin, [watermarkprinter@bellsouth.net](mailto:watermarkprinter@bellsouth.net)

Weatherall Printing Company, Wade Kellett, [wade@weatherallprinting.com](mailto:wade@weatherallprinting.com)

X Max, LLC, Kinnie Ford, [kdf3@comcast.net](mailto:kdf3@comcast.net)