

**Mississippi State University
Request for Proposals (RFP) 23-75
Integrated Security Management System**

ISSUE DATE: June 1, 2023

ISSUING AGENCY: Office of Procurement and Contracts

Mississippi State University
610 McArthur Hall
245 Barr Avenue
Mississippi State, MS 39762

Sealed Proposals, subject to the conditions made a part hereof, will be received **June 27, 2023, at 2:00 PM in the MSU Office of Procurement and Contracts, same address above**, for furnishing services and potentially, optional services as described herein.

IMPORTANT NOTE: Indicate firm name, and RFP number on the front of each sealed proposal envelope or package.

All inquiries concerning this RFP should be directed to:

Jennifer Mayfield
Office of Procurement and Contracts, (Same address above)
jmayfield@procurement.msstate.edu
662-325-2550

Any addendum associated with this RFP will be posted at <http://www.procurement.msstate.edu/procurement/bids/index.php> located under RFP 23-75. It is the respondent's responsibility to assure that all addenda have been reviewed and if applicable, signed and returned.

1. UNIVERSITY OVERVIEW

Mississippi State University (MSU) is a comprehensive land grant university of 21,500+ students and approximately 5,000 faculty and staff. The main campus is located adjacent to the community of Starkville in northeast Mississippi, with a remote campus located in Meridian with an enrollment of around 700 students. Additionally, the university operates several remote agricultural experiment stations and has an Extension office located in each of the eighty-two Mississippi counties.

Additional information about MSU can be found at our website www.msstate.edu.

2. INVITATION TO SUBMIT PROPOSAL ON RFP

Mississippi State University is requesting proposals to furnish, deliver and install an Integrated Security Management System. The security management system must be fully compatible with the Mississippi State University Life Safety Division's Genetec Security Center Unified Security platform.

SCOPE OF SERVICES REQUIRED

It is the intent of the University to award to a single vendor. The integrated security management system will include card access and video surveillance with full integration with the campus network system.

The vendor will provide all necessary wiring, cable, labor, tools, equipment, ancillary materials, transportation, and any other expenses necessary to meet the requirements to furnish, deliver and install a complete and operational security control system as described in the proposal requirements. The vendor will provide and install all electric door hardware, egress devices, associated lock power supplies with backup batteries as needed, cctv cameras, door monitoring contacts, card readers and wiring for monitored doors. The vendor will be responsible for installing all cabling from the security equipment to the electrical source supplied by Mississippi State University. Installation of cabling may require door coring.

The vendor is required to place the entire system into full and proper operation as designed and specified, verify all hardware components are properly installed, connected, communicating, and operating correctly. The vendor will be the primary contact and respondent for all installations, training, and service: officially certified and able to produce Certification Documents by the integrated security management system manufacturer.

It is our intent that multiple purchase orders may be issued as a result of this RFP. Any purchase order issued will contain the RFP number on the face of the order.

REFERENCES

References are required with your proposal response. References must include at least three (3) installations of similar scope to the project specified and for which similar equipment has been successfully maintained by the vendor for the past three (3) years in terms of manufacturer, size installation and features. Photos of installed hardware and head-end equipment should be included.

VENDOR QUALIFICATIONS AND STANDARDS

Due to the importance of installing and maintaining the equipment in a continuous and safe operating condition, it is important that the vendor meet certain minimum qualifications that will guarantee the successful vendor is qualified to install, service and repair the equipment required in the proposal. For vendors to qualify, the following requirements must be fulfilled.

1. All vendors must be factory authorized to install, service, and repair the equipment being quoted. **All installation, maintenance and repair service must be provided by the vendor with factory trained service personnel, who have completed the appropriate level of both hardware and software training offered by the manufacturer for the products/ equipment required in the proposal.** A letter from the manufacturer verifying the successful vendor's status as factory authorized for install, service and repair of system must be provided within forty-eight (48) hours after the request. The documentation should include training by employee.
2. All vendors must have a Mississippi Electronic Protection License as required by the State of Mississippi.
3. Security systems, including surveillance cameras and access control, shall make up most of the vendor's business.
4. The vendor must provide documentation of experience with design, installation, service, and management of a large integrated security system deployed over a large area. The documentation should include any work completed for a college/ university.
5. The vendor must be factory authorized (preferred Elite or highest level possible) to install and service the following access control systems: all Genetec products. A letter from the manufacturer verifying the contractor's status must be provided at the time of the proposal submission. Documentation should include the number of employees trained for each system and what training/ certification the employee possesses.
6. The vendor must be experienced in the installation and service of the following security hardware with a minimum of five (5) years' service: electrified locks, electrified panic hardware, electrified gate hardware, turnstiles, pin readers, proximity readers, biometric readers, intrusion systems, video analytic cameras, POE injectors, analog camera products and IP based cameras and products. The vendor will need to be certified in fiber and fiber-based equipment. **Certification by Assa Abloy (including Corbin Russwin and Sargent) and Schlage is required for the installation of electrified**

locking hardware. Persona hardware installation may be requested by either the contractor or owner at any time.

7. All technicians must be employed by the vendor. Installation, service, and repair will be performed by the vendor's employees and cannot be subcontracted with other individuals or companies without written approval from Mississippi State University Police Department Division of Life Safety. **The vendor must provide documentation of trained personnel that will be responsible for installation, service, and repair. The documentation shall list the training completed for each employee.**
8. The installation, service and repair personnel shall be under the direct supervision of a full-time factory trained supervisor employed by the vendor to assist, advise and manage the installation/service/repair personnel. **The vendor must provide documentation of trained personnel that will be responsible for direct supervision. The documentation shall list the training completed for each employee.**
9. The vendor must be capable of responding to a service call within four (4) hours of notice by the MSU Life Safety Division and must be capable of performing any type of repair or service necessary to properly maintain and keep the equipment at Mississippi State University operational. Upon award of the RFP, the vendor will provide the University with a list, including names, of trained personnel responsible for responding to service calls and the phone numbers for regular service hours, as well as nights and weekend hours.
10. Vendor must have a dedicated "Service Department" capable of a four (4) hour response time Monday through Friday 8:00am – 5:00pm. Requested emergency on-site response time must be always less than three (3) hours. A dedicated service department is one with staff whose primary role is to repair and maintain hardware.
11. Vendor must have a dedicated "Engineering Department" capable of a four (4) hour response time Monday through Friday 8:00am – 5:00pm. Requested emergency response time must be always less than three (3) hours. A dedicated engineering department is one with staff whose primary role is to design and maintain software.
12. Vendor must be able to provide CAD drawings of all projects for planning and as-built purpose. The vendor will maintain and provide electronic CAD drawings of all projects upon completion of a project and upon request.
13. Vendor must provide "Project Management" (PM) staff to coordinate with other trades and contractors on projects. Include documentation of Security Project Management or NICET II certification at a minimum. Vendor must provide name and supporting resume of PM as part of the proposal evaluation. If chosen, this PM will be assigned as "Point of Contact" (POC) for the duration of the contract.
14. Vendor must provide "Account Management" staff to assist with design, integration, and efficiency of projects.

15. Vendor must establish a system of inspections and commissioning of projects to ensure quality and performance of systems. The beginning of the warranty period begins when commissioning and punch list items have been completed.
16. The vendor **must** be factory authorized and certified in the installation of Genetec systems, Assa Abloy, Bosch intrusion systems and Axis cameras. Documentation of training and experience for each system must be provided.
17. The vendor must be able to demonstrate the ability to design and install security related network infrastructure to include typical copper network cable and fiber optic systems.
18. All card readers and integrated locks with readers must come pre-installed with the Mississippi State University credential and mobile key.
19. All products that require a Genetec license must come with the license at time of order. Any product sold separately from the license will not be accepted unless approved by the Mississippi State Police Department University Life Safety Division.
20. Manufacturer list/ catalog pricing is to be provided with proposal documents for % discount from catalog/ list price. Updated list/catalog pricing sheets will be submitted annually or when updated by the manufacturer.

3. INQUIRIES ABOUT RFP

Prospective respondents may make written inquiries concerning this request for proposal to obtain clarification of requirements. **Questions should be submitted either via a Word document or plainly typed in the email itself.** Responses to these inquiries may be made by addendum to the Request for Proposal (RFP). Please send your inquiries to Jennifer Mayfield via email at jmayfield@procurement.msstate.edu.

All inquiries should be marked "URGENT INQUIRY. MSU RFP 23-75"

4. ADMINISTRATIVE INFORMATION

a) Issuing Office

This RFP is issued by the following office:

Office of Procurement and Contracts
Mississippi State University
245 Barr Avenue, 610 McArthur Hall
Mississippi State, MS 39762

b) Schedule of Critical Dates

The following dates are for planning purposes only unless otherwise stated in this RFP progress towards their completion is at the sole discretion of the university.

RFP Posted	June 1, 2023
Questions from Vendors Due	June 12, 2023
MSU Q&A Response Due	June 19, 2023
Proposal Submission Deadline – 2:00 p.m.	June 27, 2023
Award Date (Estimated)	June 30, 2023
Contract Effective Date (Estimated)	July 1, 2023

5. PROPOSAL CONTENTS

This is a two-step RFP process. The technical proposals and the cost proposals are to be submitted in separate sealed envelopes. Indicate firm name, RFP# and word “Technical Proposal” on the front of the sealed technical proposal envelope or package. Indicate the firm name, RFP# and the word “Cost Proposal” on the front of the sealed proposal envelope or package.

At a minimum, the following items should be included in the contents of the Technical Proposal:

- Cover letter, indicating the scope of the proposal. The letter should include an overview of the services being offered. The letter should include a statement of exceptions to any of the terms and conditions outlined in this RFP. (Cover letter should be no more than 3 pages in length.)
- Corporate Structure and Credentials
 - Number of years of experience
 - Staffing levels and support proposed
 - Letter verifying factory authorization
 - Copy of Mississippi Electronic Protection License
 - Documentation of trained personnel that will be working on Mississippi State University projects
 - Examples of similar previous work.

- Operations and Ability To Perform
 - Provide operation plan. This should include, but not be limited to, acknowledgement and agreement with all requirements as well as explanations, where applicable, of the intended plan to achieve the requirements.
 - Describe how services will be provided to MSU.

At a minimum, the following items should be included in the contents of the Cost Proposal:

- Provide pricing for all items listed under Appendix B - Pricing requirements

6. DISCUSSIONS/EVALUATION CRITERIA/AWARD PROCESS

MSU reserves the right to conduct discussions with any or all respondents, or to make an award of a contract without such discussions based only on evaluation of the written proposals. MSU reserves the right to contact and interview anyone connected with any past or present projects with which the respondent has been associated. MSU likewise reserves the right to designate a review committee to evaluate the proposals according to the criteria set forth under this section. MSU may make a written determination showing the basis upon which the award was made and such determination shall be included in the procurement file.

MSU reserves the right to award this contract in whole or in part depending on what is in the best interest of MSU with MSU being the sole judge thereof.

The evaluation factors set forth in this section are described as follows:

- The Vendor's ability to deliver an application meeting the overall objective and functions described in the RFP
- Competitive fees
- Availability and access technical support
- Vendor's experience with similar systems
- Compliance with applicable State and Federal laws and regulations
- The committee may invite finalists for interviews and/or presentations

Failure to attend a requested interview presentation before the committee may result in a proposal not being considered.

Upon award of contract(s), successful respondent(s) will be asked to provide a transition plan and timeline and obtain MSU's input and concurrence before moving forward.

Proposals will be scored based on the following weights (100 points total):

- Corporate Structure/Years of Experience/References – 25 pts
- Operation Plan/Ease of Use/Services Offered – 25 pts

- Examples of similar work/ Previous MSU projects – 20 pts
- Fees – 30 pts.

7. PROPOSAL SUBMISSION

Proposals shall be submitted in two packages (envelopes or boxes) as set forth in Section 7. Please make sure that the RFP number is clearly visible on the outside of the package.

Technical Proposal – One (1) original and one (1) electronic copy (of the complete technical proposal in one pdf file on a flash drive) of parts 7(b)(i) (Cover Letter), 7(b)(ii) (Corporate Structure and Credentials), and 7(b)(iii) (Operations and Ability to Perform) should be sealed in a package with “Technical Proposal” in the lower left hand corner. Each submitted package should be a complete copy. The original shall be marked on the first page “Original”.

Cost Proposal – One (1) original and one (1) electronic copy (of the complete cost proposal in one pdf file on a flash drive). Should be sealed in a package with “Cost Proposal” in the lower left-hand corner. Each submitted package should be a complete copy. The original shall be marked on the first page “Original”.

The proposal package must be received on or before **2:00 p.m. on June 27 , 2023**. It is the responsibility of the respondent to ensure that the proposal package arrives in the Procurement and Contracts office on-time. The proposal package should be delivered or sent by mail to:

**Office of Procurement and Contracts
Mississippi State University
610 McArthur Hall
245 Barr Avenue
Mississippi State, MS 39762**

Your response must include the signature page included in this RFP (See Appendix A) and contain the signature of an authorized representative of the respondent’s organization. The signature on the “Original” signature page should be in blue ink.

MSU reserves the right to reject any and all proposals and to waive informalities and minor irregularities in proposals received and to accept any portion of a proposal or all items bid if deemed in the best interest of the University to do so.

Proposals received after the stated due date and time will be returned unopened. Submission via facsimile or other electronic means will not be accepted.

8. PCI COMPLIANCE ISSUES (IF APPLICABLE)

The vendor must provide a PCI compliant processing environment using one of the approved options below. If the vendor is unable to fully adhere to one of these options, the proposal will be removed from consideration.

- **Option 1** – Integrate with MSU’s existing third-party solution (NelNet Business Solutions – Commerce Manager), because all hardware, software and back end processing have been vetted and credit/debit card payments are automatically posted to Banner.
- **Option 2** – Use alternative third-party solution. Use a different MSU Merchant ID but same bank account.
 - Work with members of MSU’s PCI Council and third-party PCI Compliance consultant to review business needs and proposed solution.
 - Ensure card transactions processed by university personnel are performed using a PCI-validated point to point encrypted (P2PE) solution. The solution must be listed on the PCI council’s website (<https://www.pcisecuritystandards.org>), must not be expired, and devices to be used with the solution must have a PIN transaction security (PTS) expiration date at least 3 years past the date of installation.
 - Obtain the following solution information
 - Attestation of compliance (AoC) from all parties involved in handling or that affect the security of cardholder data.
 - Verify that all devices have a current PTS certification and have an expiration date at least 3 years past the installation date of the solution.
 - Obtain a data flow diagram showing where payment card data will be introduced to the proposed solution and all steps/hops it will take until payment information is delivered to the merchant processing bank. This will determine all of the service providers that must provide an AoC.
 - Require specific reporting requirements and interfaces to support Banner integration and automatic posting of credit/debit card payments to the ERP. The exact file layout will be provided upon request.
- **Option 3** – Use alternative third-party solution. Use vendor’s Merchant ID.
 - Work with members of MSU’s PCI Council and third-party PCI Compliance consultant to review the solution.
 - Ensure card transactions processed by university personnel are performed using a PCI-validated point to point encrypted (P2PE) solution. The solution must be listed on the PCI council’s website (<https://www.pcisecuritystandards.org>), must not be expired, and devices to be used with the solution must have a PIN

transaction security (PTS) expiration date at least 3 years past the date of installation.

- Obtain the following solution information
- Attestation of compliance (AoC) from all parties involved in handling or that affect the security of cardholder data.
- Verify that all devices have a current PTS certification and have an expiration date at least 3 years past the installation date of the solution.
- Obtain a data flow diagram showing where payment card data will be introduced to the proposed solution and all steps/hops it will take until payment information is delivered to the merchant processing bank. This will determine all of the service providers that must provide an AoC.
- Payments due MSU will be remitted on a predetermined basis, net of all applicable fees and merchant discounts. Banner integration not required.

9. TWO-PHASE, BEST AND FINAL OFFER

If the initial proposals do not provide MSU with a clear and convincing solution, or if MSU feels it is appropriate to offer the potential providers an opportunity to submit revised proposals, MSU reserves the right to use a two-phase approach and/or invite Best and Final Offers (BAFO). Based on the information obtained through the proposal submittals (Phase-One), MSU may choose a specific business model, and potential providers may be asked to submit revised proposals based upon that specific model.

The evaluation committee may develop, for distribution to the top-ranked firms, refined written terms with specific information on what is being requested as a result of information obtained through initial RFP submittal process. Proposers may be asked to reduce cost or provide additional clarification to specific sections of the RFP. Selected proposers are not required to submit a BAFO and may submit a written response notifying the solicitation evaluation committee that their response remains as originally submitted.

10. TERM OF CONTRACT

It is MSU's intention to enter into a one (1) year purchase order, estimated to begin July 1, 2023.

MSU reserves the right to terminate this agreement with thirty (30) days-notice, by the Director of Procurement and Contracts via certified mail to the address listed on the signature page of this RFP (See Appendix A) if any of the terms of the proposal and/or contract are violated.

In the event the contractor fails to carry out and comply with any of the conditions and agreements to be performed under the specifications, MSU will notify the contractor, in writing, of such failure or default. In the event the necessary corrective action has not been

completed within a ten (10) day period, the contractor must submit, in writing, why such corrective action has not been performed. The University reserves the right to determine whether or not such noncompliance may be construed as a failure of performance of the contractor.

Termination of contract by contractor without cause can only occur with at least one-hundred and twenty (120) days-notice prior to the proposed termination of the contract.

In the event MSU employs attorneys or incurs other expenses it considers necessary to protect or enforce its rights under this contract, the contractor agrees to pay the attorney's fees and expenses so incurred by MSU.

11. ACCEPTANCE TIME

Proposal shall be valid for one-hundred and eighty (180) days following the proposal due date.

12. RFP CANCELLATION

This RFP in no manner obligates MSU to the eventual purchase of any services described, implied or which may be proposed until confirmed by a written contract. Progress towards this end is solely at the discretion of MSU and may be terminated without penalty or obligations at any time prior to the signing of a contract. MSU reserves the right to cancel this RFP at any time, for any reason, and to reject any or all proposals or any parts thereof.

13. INDEPENDENT CONTRACTOR CLAUSE

The contractor shall acknowledge that an independent contractor relationship is established and that the employees of the contractor are not, nor shall they be deemed employees of MSU and that employees of MSU are not, nor shall they be deemed employees of the contractor.

14. DISCLOSURE OF PROPOSAL CONTENTS

Proposals will be kept confidential until evaluations and award are completed by MSU. At that time, all proposals and documents pertaining to the proposals will be open to the public, except for material that is clearly marked proprietary or confidential.

IMPORTANT! The offeror/proposer should mark any and all pages of the proposal considered to be proprietary information which may remain confidential in accordance with Mississippi Code Annotated 25-61-9 and 79-23 1 (1972, as amended). Each page of the proposal that the proposer considers trade secrets or confidential commercial or financial information should be on a different color paper than non-confidential pages and be marked in the upper right hand corner with the word "CONFIDENTIAL."

Failure to clearly identify trade secrets or confidential commercial or financial information will result in that information being released subject to a public records request.

15. OTHER CONTRACT REQUIREMENTS

Award Terms: This contract shall be awarded at the discretion of the University based on the capabilities and overall reputation of the Supplier, as well as the cost. Acceptance shall be confirmed by the issuance of a contract from the University.

Standard Contract: The awarded contractor(s) will be expected to enter into a contract that is in substantial compliance with MSU's standard contract

http://www.procurement.msstate.edu/pdf/standard_rfp_contract.pdf. Proposal should include any desired changes to the standard contract. It should be noted that there are many clauses which the MSU cannot change (see Standard Addendum

<http://www.procurement.msstate.edu/contracts/standardaddendum.pdf>) Significant changes to the standard contract may be cause for rejection of a proposal.

The Procurement Process: The following is a general description of the process by which a firm will be selected to fulfill this Request for Proposal.

- Request for Proposals (RFP) is issued to prospective suppliers.
- A deadline for written questions is set.
- Proposals will be received as set forth in Section 8.
- Unsigned proposals will not be considered.
- All proposals must be received by MSU no later than the date and time specified on the cover sheet of this RFP.
- At that date and time, the package containing the proposals from each responding firm will be opened publicly and the name of each respondent will be announced.
- Proposal evaluation: The University will review each proposal.
- At their option, the evaluators may request oral presentations or discussions for the purpose of clarification or to amplify the materials presented in the proposal
- Respondents are cautioned that this is a request for proposals, not a request to contract, and the MSU reserves the unqualified right to reject any and all proposals when such rejection is deemed to be in the best interest of the University.
- The proposals will be evaluated according to the criteria set forth in Section 7.

Appendix A: Signature Page

Provide information requested, affix signature and return this page with your proposal:

Name of Firm: _____

Complete Address: _____

Telephone Number: _____

E-mail Address: _____

Authorized Signature: _____

Printed Name: _____

Title: _____

Appendix B: Pricing Requirements

Hardware:	Price
All items in the Axis Communication catalog	% discount from catalog/list price
Genetec SY-Cloudlink Synergis Cloudlink	/per each
Genetec SY-LP1501 Mercury Intelligent Controller	/per each
Genetec SY-LP1502 Mercury Intelligent Controller	/per each
Genetec SY-LP2500 Mercury Intelligent Controller	/per each
Genetec SY-MR51e Mercury Controller	/per each
Genetec SY-MR52-S3 Mercury Serial I/O Controller	/per each
Genetec SY-MR16IN Mercury Serial I/O Controller	/per each
Genetec SY MR16Out Mercury Serial I/O Controller	/per each
Genetec SY-BC-BEW2-OAP Fingerprint Biometric Reader	/per each
Genetec SY-BC-BIOMINI-PLUS2	/per each
Genetec GSC-1PBAS-BACNET BACNET Client Plugin	/per each
Genetec SharpV AU-K-V-BL740 Black AutoVu SharpV Camera Kit	/per each
Genetec SharpV AU-K-V-BL850 Black AutoVu SharpV Camera Kit	/per each
Genetec Clouddrunner LPR camera	/per each

Adams Rite R8-43M121313 4300 Series Electrified Deadlatch	/per each
Altronix GB1 Cloudlink Adapter	/per each
Altronix TroveM1 Enclosure and backplane	/per each
Altronix Trove1M1WP Enclosure and backplane	/per each
Altronix TroveM2 Enclosure and backplane	/per each
Altronix TMV2 Door Backplane	/per each
Altronix Trove M3 Enclosure and backplane	/per each
Altronix Trove T2M7LXK1D Preconfigured Enclosure	/per each
Altronix Trove T2M7XK3D Preconfigured Enclosure	/per each
Altronix Trove T3M77LXK1D Preconfigured Enclosure	/per each
Altronix Trove T3M77LXK3D Preconfigured Enclosure	/per each
Altronix eFlow6NB Power Supply	/per each
Altronix eFlow104NB Power Supply	/per each
Altronix AL1024ULXB2 Power Supply	/per each
Altronix ACM8CB Power Controller	/per each
Altronix ACM4CB Power Controller	/per each
Altronix VR6 Voltage Regulator	/per each
Altronix LINQ2 Network Communication Module	/per each
Altronix LINQ8PD Power Distribution Module	/per each

Altronix LINQ8PDCB Power Distribution Module	/per each
Altronix PDS8CB Power Distribution Module	/per each
Altronix Netway4EWP Outdoor POE+ Hardened Switch	/per each
Altronix Netway4EB Board Only	/per each
Altronix Netway POE240 Power Supply	/per each
Altronix Netway SP4BTB 4 port Managed Switch	/per each
Altronix AX-PMK1 Pole Mount Kit	/per each
Assa Abloy AH30 Aperio Hub	/per each
Assa Abloy AH40 Aperio Hub	/per each
Best 12E-72 S2 RP 626 Patented Rim Cylinder	/per each
Best 1E-74 C4 RP3 626 Patented Mortise Cylinder	/per each
HID 40NKS-039J Signo Wall Switch reader	/per each
HID 20NKS-039J Signo Mullion Reader	/per each
HID Priority SEOS 40 Wall Switch Reader (new)	/per each
HID Priority SEOS 20 Mullion Reader (new)	/per each
HID BLEOSDP-UPG-A-920 BLE Upgrade Kit	/per each
Adams Rite Steel Hawk 4300-3-M-1-02	/per each
Adams Rite Steel Hawk 4591MA04-00	/per each
Adams Rite Steel Hawk 4591MA02-00	/per each

Corbin Russwin Electronic Lock Hardware – includes SN200, WIFI, POE, Aperio with hubs and all integrated panic and mortise lockset hardware - all equipment must be purchased through OEM partners with current Genetec license	% discount from manufacturer list price
HES 1600-CLB-630 Electric Strike	/per each
HES 9400-613E-LBSM Electric Strike	/per each
HES 9400-630-LBSM Electric Strike	/per each
HES 9600-613-LBSM Electric Strike	/per each
HES 9600-630-LBSM Electric Strike	/per each
Honeywell 947-75 Door Contact	/per each
Honeywell IS310 White PIR Motion Sensor	/per each
Inovonics IN-EN4080 IP Gateway BACNET	/per each
Inovonics IV-EN1235D Double Button Pendant	/per each
Inovonics IV-ACC52325 Base Housing (25 pack)	/per each
Locknetics NC450-LBM-US32D No Cut Electric Strike	/per each
Locknetics MDS100-LBM-US32D Mortise Electric Strike	/per each
Locknetics RS200-LBM-US32D Rim ½” Electric Strike	/per each
Locknetics RS300-F-US32D Rim ¾” Fire Rated Electric Strike	/per each
Locknetics WS-200-MB Wave Sense	/per each
Locknetics MPB-100-N	/per each

Locknetics EMS-100 REX	/per each
Locknetics WRT-K Wireless Release	/per each
Locknetics DC-HD-16 Heavy Duty Door Cords	/per each
McKinney TA2314 NRP QC12 4-1/2" x 4-1/2" US32D Electric Hinge	/per each
McKinney TA2714 QC12 4" x 4" US32D Electric Hinge	/per each
McKinney TA2714 QC12 4-1/2" x 4-1/2" US32D Electric Hinge	/per each
McKinney T4A3386 NRP QC12 4-1/2" x 4-1/2" US32D Electric Hinge	/per each
McKinney T4A3786 QC12 4-1/2" x 4-1/2" US32D Electric Hinge	/per each
McKinney TA2314 PoE NRP 4-1/2" x 4-1/2" US32D Electric Hinge	/per each
McKinney TA2714 PoE 4-1/2" x 4-1/2" US32D Electric Hinge	/per each
McKinney T4A3386 PoE NRP 4-1/2" x 4-1/2" US32D Electric Hinge	/per each
McKinney T4A3786 PoE 4-1/2" x 4-1/2" US32D Electric Hinge	/per each
McKinney QC-C003 Electrolynx Harness	/per each
McKinney QC-C003P Electrolynx Harness	/per each
McKinney QC-C300 Electrolynx Harness	/per each
McKinney QC-C300P Electrolynx Harness	/per each

McKinney QC-3000P Electrolynx Harness	/per each
McKinney QC-C1500 Electrolynx Harness	/per each
McKinney QC-C1500P Electrolynx Harness	/per each
McKinney PoE-C306RJ Electrolynx Harness	/per each
McKinney PoE-C306PRJ Electrolynx Harness	/per each
Pemko EL-CEPT Securitron Electronic Power Transfer	/per each
<p>Persona Electronic Lock Hardware – includes SN200, WIFI, POE, Aperio with hubs and all integrated panic and mortise lockset hardware</p> <p>- all equipment must be purchased through OEM partners with current Genetec license</p>	% discount from manufacturer list price or from Persona CI only
Persona cover plates for the IN7978 mortise locks	/per each
Precision 2108 LD 4908D 626W Exit Device	/per each
Precision FL2108 4908D 626W Exit Device	/per each
<p>Sargent Electronic Lock Hardware – includes SN200, WIFI, POE, Aperio with hubs and all integrated panic and mortise lockset hardware</p> <p>- all equipment must be purchased through OEM partners with current Genetec license</p>	% discount from manufacturer list price
Sargent 88-5011-000 IN120 Rim Exit I/S Cover Plate	/per each
Sargent 88-5010-000 IN120 Rim Exit O/S Cover Plate	/per each
Sargent 79-5002 IN120/IN220 Mortise Lock (key override, no deadbolt) Cover Plate Kit	/per each

SDC LR100VDK Von Duprin Electric Latch Retraction Kit	/per each
SDC LRVD1R Von Duprin REX Kit	
SDC LR100CRK Corbin Russwin Electric Latch Retraction Kit	/per each
SDC-LRCR1R Corbin Russwin REX Switch Kit	
Schlage L9092BDEU 06A 626 RH 09-663 10-072 1 ¾" 1 3/16" LIP RX LX CON L9000 Mortise	/per each
Schlage AD-400-MS-70-SI-RHO-626-B-RH-8B-09-666-10-072-134 AD 400 Mortise	/per each
Schlage AD-400-993R-70-SI-RHO-626-B-RHR-8B-134 AD 400 Exit trim	/per each
Schlage PIM-400-485	/per each
Schlage PIM-400-1501	/per each
Stanley EPT-12C Electronic Power Transfer	/per each
STI Stopper Station SS2305NT-EN	/per each
Ubiquiti INS-3AF-I-G 8-2.3af module	/per each
Ubiquiti NBE-5AC-Gen2-US NanoBeam AC Gen 2	/per each
Ubiquiti LAP-120 LiteAP 2x2 MIMO airMAX	/per each
Von Duprin LX-RX-QELA-98-L-NL-US26D-3'-RHR-996-06-US26D-299-PBT-US32D-SNB 98 Series Rim	/per each
Von Duprin LX-RX-QELA-9847-L-NL-US26D-3'-RHR-996-06-US26D-338-385A-PBT-US32D-SNB 98 Series Concealed V Rods	/per each

Von Duprin LX-RX-QELA-9827-L-NL-US26D-3'-RHR-996-06-US26D-338-385A-PBT-US32D-SNB 98 Series Surface V Rods	/per each
Von Duprin 050251-00 Request to Exit Switch	/per each
12V 7AH SLA Battery	/per each
Genetec Lock with licensing	Price
ADV-LPR-F-1M Genetec Advantage for 1 AutoVu fixed camera connection – 1 month	/per each
GSC-Sy-E-1WR Wireless Lock License	/per each
GSC-1MobileU Mobile App Connection License	/per each
GSC-SY-ASSAABLOY-GEN License	/per each
Wire – Bulk	Price
CAT6E Plenum Rated Gray 1000' Box	/per each
CAT6E Plenum Rated White 1000' Box	/per each
UL CMP Plenum Composite Cable (4461030-S) 500' roll	/per each
22AWG 6C STR OAS CMP Gray 500' Box	/per each
18AWG 4C STR CMP Gray 500' Box	/per each
22AWG 4C STR CMP Gray 1000' Box	/per each
18AWG 4C Shielded Gray 1000' Box	/per each

Wire and Pathways with installation	Price
Grey plenum rated CAT6E – installed	/per foot
UL CMP Plenum Composite Cable (4461030-S) – installed	/per foot
Conduit – installed	/per foot
Surface Mount Raceway – installed	/per foot
Junction Box – installed	/per each

Labor Rates:	Price
Installation rate – Business Hours	/per hour
Installation rate – After Hours	/per hour
Repair/ service rate	/per hour
Project Management	/per hour
Engineering	/per hour
CAD/ Drafting	/per hour

Many projects will require after hours work to avoid disruption to faculty, staff, and students. Will this work be charged at the Business Hours or After-Hours rate? (please select one)

Business hours _____

After hours _____

Unanticipated items:

Unanticipated items not listed on the enclosed quotation sheet may be purchased on a cost-plus percentage markup basis. Please quote a percentage markup above your cost that the University will be expected to pay for these unanticipated items if the need arises. The vendor will be required to supply invoices from their supplier documenting their cost for the products. The vendor will be required to provide a written quote listing the items to be purchased, their costs for the product and the cost to the University.

Cost Plus -	% Mark-up
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Vendors are asked to indicate if they will accept payments made using a Procurement Card.
_____Yes _____No

Vendors are asked to indicate if they have an online ordering system that would provide contract prices and Procurement Card capability. _____Yes _____No